

## How to become a supplier to Workforce Alliance

New and existing suppliers have a real opportunity to help Workforce Alliance to support the NHS in addressing the staffing crisis and delivering a sustainable workforce model.

An increasing amount of NHS procurement is done through a range of frameworks and pre-tendered contracts. When Workforce Alliance identifies new health workforce related requirements for our NHS members, we follow the formal process under EU legislation.

We undertake supplier engagement as early as possible in the procurement process, enabling the market to inform and help shape the development of our framework agreements.

To become a supplier on a Workforce Alliance framework, you will need to respond successfully to a Contract Notice published in the Supplement to the Official Journal of the European Union (OJEU).

There are several ways to find opportunities to become a Workforce Alliance supplier:

- Register with Tenders Electronic Daily (TED) for alerts relevant to your business area
- Register for relevant alerts from Contracts Finder for contracts worth over £10,000
- Monitor the individual Workforce Alliance partners websites for tender opportunities

Workforce Alliance has adopted several initiatives to encourage and facilitate SME involvement in our procurements wherever possible. We want to get suppliers best solutions; we encourage innovation and value and not simply lowest cost.

As a collaborative partnership, we engage regularly with suppliers to share our expertise. By working with the supply market, we can draw on the collective knowledge and experience, enabling us to drive innovation and maximise potential.

There are a number of benefits to becoming a Workforce Alliance supplier including opening your business up to opportunities within the healthcare market and the chance to work with leading public procurement organisations to share best practice and influence the market.

Our dedicated teams are on hand to help guide new suppliers through the process and offer support for businesses expressing interest in becoming a Workforce Alliance supplier.



For more information or if you have any questions, please contact your local Workforce Alliance partner.

**NHS Commercial Solutions**

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**Crown Commercial Service**

[info@crownccommercial.gov.uk](mailto:info@crownccommercial.gov.uk)

**East of England NHS Collaborative Procurement Hub**

[communications@eoecph.nhs.uk](mailto:communications@eoecph.nhs.uk)

**NHS London Procurement Partnership**

[lppworkforcesupport@lpp.nhs.uk](mailto:lppworkforcesupport@lpp.nhs.uk)

**NHS North of England Commercial Procurement Collaborative**

[enquiries@noecpc.nhs.uk](mailto:enquiries@noecpc.nhs.uk)

**What is the Workforce Alliance?**

The Workforce Alliance is the portfolio of health workforce services delivered in partnership by Crown Commercial Service (CCS) and NHS Procurement in Partnership (NHS PiP) for the benefit of customers and suppliers.

The Workforce Alliance brings together the expertise of NHS Procurement in Partnership and CCS as the biggest public procurement partnership in the UK. As leaders in the field we collectively raise the bar to address the staffing crisis and deliver a sustainable workforce model.



**Delivered by**  
NHS Commercial Solutions  
NHS East of England Collaborative Procurement Hub  
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