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From: DeSouza Patricia on behalf of Customer
Marketplace November 2023 edition - news from NHS LPP



November 2023 edition

Foreword

Following [the previous communication sent to you by our Chair, John Goulston](#), I am thrilled to take over as Managing Director of NHS LPP on a permanent basis. We've had a busy first six months and if you haven't already seen it, you can read about what we've been up to in [our mid-year Members' Report](#) designed to keep you updated on how we're representing your interests and advocating for a better health economy in London and beyond.

I would encourage you as NHS LPP members to utilise your membership and take advantage of everything we have to offer, from procurement legal surgeries led by experts, to member-led forums facilitated by us, and where you will have an opportunity to meet with your peers and discuss hot topics. Every day, NHS LPP continues to work towards exceeding our customer expectations, and we remain driven by your business needs and priorities as our members. I look forward to continuing that journey in my new capacity as Managing Director and working more closely with you in the coming weeks and months.

Warm regards,



Lee Joseph
Managing Director, NHS LPP

News updates

Members' Forums – have you registered to attend?

We are now into the autumn round of Members' Forums across a range of topics. These peer-led sessions are exclusively for members and focused on your specific areas of interest. They offer the opportunity to meet virtually with other members and ourselves to

solve problems collectively, brainstorm ideas and get the right level of support to meet the procurement challenges of today. See [our scheduled Members' Forums here](#), and register to attend at customer@lpp.nhs.uk.

Procurement Legal Surgery #5 – what will the PSR will mean for you?

Further to the introduction of the Provider Selection Regime (PSR) regulations into Parliament on 19 October 2023, subject to parliamentary scrutiny, DHSC intends for the PSR regulations to come into force on 1 January 2024. Our fifth Procurement Legal Surgery in partnership with Hempsons LLP will provide a briefing for NHS LPP members. Hempsons has been advising NHS England on the development and introduction of the PSR and this session will provide you with an explanation of the new law, and how it is likely to work in practice. Delivered by [Andrew Daly, the webinar will take place on Wednesday 13 December](#) and will explore the key changes and practical issues to consider when procuring health care services. To sign-up, click [here](#).

Switch to save offer for NHS LPP members



We are offering an opportunity to members whereby if a member NHS trust switches a contract to NHS LPP they get to keep 100% of the ABI (supplier rebate) that NHS LPP would have earned for the first 12 months of the contract, and 20% for the remaining term of the initial contract. There are significant savings to be made. Interested? Have a look at [our Switch to Save flyer](#) and get in touch with [Luke Turnbull](#), NHS LPP's Interim Head of Account Management to have an informal conversation.

Mobile phone line rental savings for members



NHS LPP are pleased to have partnered with Crown Commercial Services (CCS) to bring you a significant savings opportunity on your mobile phone spend. In addition to offering this initiative completely free of charge and exclusively for our member trusts, we'll help you identify wastage, provide additional security via our audit work and make savings where it's possible to. Initial results from early adopters in London, evidence substantial savings without having to change supplier. [Find out more here](#) and if you haven't already signed up, get in touch with [Phil Barrington](#) in our Clinical Digital Solutions team today.

Workforce analytics

As part of the Workforce Alliance, NHS LPP are able to provide members with unparalleled workforce efficiency opportunities. Take a look at [how we're creating workforce efficiencies](#) for members through the provision of our data analytics.

New Chief Pharmaceutical Officer's Clinical Fellow in-house at NHS LPP

Ashifa Trivedi recently joined NHS LPP as a clinical fellow with the Medicines Optimisation and Pharmacy Procurement (MOPP) team as part of the [prestigious Chief Pharmaceutical Officer's Clinical Fellow Scheme](#). Ashifa previously worked at the Hillingdon Hospitals NHS Foundation Trust as Lead Pharmacist for Women and Children for six years. Her key responsibilities as a clinical fellow will include the delivery of the communication and engagement strategy for NHS LPP's MOPP team, supporting on the build and delivery of NHS LPP dashboards and working collaboratively in procurement projects on behalf of our members and other key stakeholders in London's health economy. Read the [full news article here](#).

Insourced Services framework extension - helping to reduce waiting list backlogs

More than 7.5 million people in England are waiting to start treatment, and NHS trusts and ICBs/ICSs may be looking to insourcing models as a way of managing the backlog and bringing down waiting times.

A total of 66 NHS organisations have utilised our insourced services agreement to date. Could we help you reduce your backlog through this contract? [Find out more about the Insourced Services framework extension](#).

Your feedback matters - Apprenticeships Training Providers DPS

NHS LPP is beginning the stakeholder and market engagement ahead of the re-procurement of [our Apprenticeship Training Providers DPS](#). As you may know, in many cases frameworks and DPSs are developed in partnership with trusts themselves, or with NHS England as well as independent, trusted trade bodies. We are actively seeking your feedback to help inform a future version, and to make sure the solution meet your needs, to make the procurement process as streamlined, efficient and beneficial for your organisation. If you'd like to give us your feedback on this DPS, please get in touch with [Risha Mehta](#).

Sustainability and Social Value

An update on NHS LPP's Social Value Curriculum

We're delighted to report that more than 100 individuals within NHS LPP's membership have received Pre-onboarding, Module 1 or Module 2 training sessions from NHS LPP's Social Value Curriculum. We've had attendance from all five London ICBs and we encourage you to [sign up here](#) if you haven't already. Find out what your peers are saying about the training [here](#). We've also trained 80 NHS LPP staff so far.



Supplier commitments to improve local communities across London

From 26 projects awarded to date, suppliers have collectively committed to improving local communities across London and are making a terrific impact in social value. [Take a look at what has been achieved to date](#).

National Health Executive's NHS Procurement virtual event

We recently took part in a panel discussion tackling economic health inequalities at the National Health Executive's NHS Procurement virtual event. Sariah Meah, NHS LPP's Social Value Manager, advocated for the role social value has to play in the discussion on how NHS suppliers can become more conscious of their impact on health equity across the network. If you missed it, [here's a chance to watch it](#) and get in the know.

Carbon Literacy Action Day

On 4 December 2023, to coincide with the UN COP28 Climate Negotiations, the Carbon Literacy Project will be holding the biggest ever climate education and action training event. The action day offers an opportunity for as many learners as possible from all walks of life, organisations, sectors and backgrounds, to complete their Carbon Literacy training simultaneously on a single day, and pledge low carbon actions to reduce emissions. [Find out more](#).

Your suggestions

We're always keen to hear your ideas, so if you have any thoughts or content suggestions for our newsletter, please get in touch at Customer@lpp.nhs.uk

Best wishes

The team at NHS LPP

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